

# bumba technos



**Business Profile**

## 1. ABOUT US

Bumba Technos helps small to large businesses to use ICT technology solutions to meet their business requirements/needs by using professional Business Analysis tools and Techniques that increases their awareness of their Information Communication Technology needs. Our solutions lead to increased productivity and overall business performance.

We work closely with you in order to understand your needs so that we may increase your readiness level to implement sustainable remedies, develop and or streamline your processes to increase your organizations efficiency and effectiveness. We deliver superior Professional ICT Products, Methodology Development, Tools Implementation, Assessment, and other services to assist you leverage and further develop your organizational competencies and maximise your inherent strengths.

Prior to Bumba Technos, Mr. Bongani Mkhwebane (Director) worked as a ICT Business Analyst and ICT Manager for more than 14 years where he built extensive experience and in depth knowledge of the ICT industry applying critical solutions to meet the diverse needs of small and medium enterprises in both the private and public sector. He rapidly distinguished himself as a leader in the ICT industry building a reputation for accurately conceptualising and communicating the needs of organizations and developed innovative software and business Solutions. His experience is extensive with regard to implementing and managing ICT services and projects.

Bumba Technos is committed to bring about ICT solutions that deliver value and empower its clients to strengthen and consolidate their processes and market position.

### 1.1 VISION

To provide world-class ICT business solutions.

### 1.2 MISSION

To build strong, enduring and continuous relationships with organizations seeking ICT solutions and provide you with continuous capabilities improvement through:

- Continuous Training & Development

- Cutting edge Consultancy Services
- Methodology Development
- Relevant Tools & Infrastructure Development & Upgrade
- Continuous innovation and development of tailor made technology solutions to meet your ever evolving business needs.

## 2. VALUE PROPOSITION

*Making ICT easy...*

We take pride in making the ICT solutions for your business easy, by providing relevant services for your evolving business needs and providing the necessary support to ensure successful project implementation from conceptualisation to implementation and control. For all software and hardware services we offer one (1) hour free training as well as ensuring that you have the necessary support to implement technological and systems change with ease in your organization.

## 3. VALUES

### **Creativity**

In everything that we do, we strive to bring new dynamics and breakdown complex situations into simple applicable concepts.

### **Innovation**

We are not conformed to the standard way of accomplishing tasks. In every situation we find the best and most efficient and effective path to a lasting solution.

### **Integrity**

Our word is our bond, transparency is our currency and we are consistently highly principled.

### **Customer Focus**

It's always about taking responsibility and working with a deep passion to exceed client expectations and in the process building meaningful and lasting relationships.

### 3. OUR SERVICE OFFERINGS

Our business offering assists organisations improve their performance through the alignment of business processes to organisational strategy and goals, while reducing losses through technical hitches.

Specialist areas include:

#### Cloud Solutions

- Microsoft office 365 cloud solution
- Cloud back-up storage solutions
- Website development
- Software development
- Hosted Services (Domain, Emails, Server)



#### ICT Infrastructure Support

- Windows Server, Network support and Desktop support  
Server Installation
- Management of ICT Infrastructure Services
- Computer Network Cabling

#### ICT Consulting

- ICT Risk Management
- ICT Business and Systems Analysis
- ICT Strategy and Policies Development
- ICT Governance

#### ICT Software & Hardware Sales and Support

- Desktop Computers, Laptops, Printers, VoIP Telephone Systems, Tablets, Communication devices.



- Some of the Hardware brands we supply include HP, ACER, Lenovo, Samsung, DELL, Apple, Mecer, Proline, Dlink, etc.



- Some of the Software Brands we supply include Microsoft, Norton, NOD32, etc.



## Our Clients

Almost every company has something about client focus in its mission statement. The larger the service organisation, the more executives tend to insulate themselves from clients. Some rely on client-satisfaction surveys and focus groups. Others simply assume that clients are just like them! These kinds of service companies end up delivering services that suit them, not their clients.



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ICT Cloud Solutions | ICT Hardware & Software Sales | ICT Consulting | ICT Infrastructure Support

We understand that our clients work in all sorts of business sectors and industries and may be senior managers, middle management or junior staff members. They have different business goals, with different needs, even their cultures and their business environments might be different.

Despite these differences they share a number of common goals. They may wish to develop a competitive edge to maintain their business growth in increasingly competitive work environments to achieve business goals to have the minimum impact for interruptions and better nurture their staff to achieve to their highest performance levels, make an immediate, measurable and lasting difference in their enterprise.

Improve their project management skills and relationships and solve problems more effectively and be solution-focused.

***Some of our valued clients***

Sizwe Medical Fund	<a href="http://www.sizwe.co.za">www.sizwe.co.za</a>
Bytes Technology	<a href="http://www.bytes.co.za">www.bytes.co.za</a>
Africonology Solution	<a href="http://www.africonology.co.za">www.africonology.co.za</a>
City of Tshwane	<a href="http://www.tshwane.gov.za">www.tshwane.gov.za</a>
R.S Tau Attorneys	<a href="http://www.rstauattorneys.co.za">www.rstauattorneys.co.za</a>
Beyond Engineering Services	<a href="http://www.beserv.co.za">www.beserv.co.za</a>
Mapongwana Attorneys	<a href="http://www.mapongwana.co.za">www.mapongwana.co.za</a>
Bophelong Renal Care	<a href="http://www.bophelongrenalcare.co.za">www.bophelongrenalcare.co.za</a>
Billeder	<a href="http://www.billeder.co.za">www.billeder.co.za</a>
Fleetkor	<a href="http://www.Fleetkor.co.za">www.Fleetkor.co.za</a>
Tsalanang VIP Café	<a href="http://www.tsalanangvipcafe.co.za">www.tsalanangvipcafe.co.za</a>
Senapelo Consulting Engineers	<a href="http://www.senapelo.co.za">www.senapelo.co.za</a>
Maluleke Spar	<a href="http://www.spar.co.za/Home/Store-View/SPAR-Maluleke-Gauteng">www.spar.co.za/Home/Store-View/SPAR-Maluleke-Gauteng</a>
Godi Attorneys	012 323 1304
Medcor Consulting	012 525 1001 /076 488 8853
SD-Nephrologist Specialist	087 702 9920
Maraisfin(Pty) Ltd	012 991 4233
Van Vuuren Physiotherapy	012 998 8717



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#### 4. BUSINESS PARTNERS:

We have alliance partners around South Africa and are therefore well-positioned to service clients around the country through this network which include:

- Microsoft [www.microsoft.com](http://www.microsoft.com)
- FreshWorks [www.freshworks.com](http://www.freshworks.com)
- Lenovo [www.lenovo.com](http://www.lenovo.com)
- Dell [www.dell.com](http://www.dell.com)
- Adobe [www.adobe.com](http://www.adobe.com)
- Hp [www.hp.com](http://www.hp.com)
- Pinnacle Africa [www.pinnacle.co.za](http://www.pinnacle.co.za)
- ISignite [www.isignite.co.za](http://www.isignite.co.za)
- Mustek [www.mustek.co.za](http://www.mustek.co.za)
- Esquire Technologies [www.esquire.co.za](http://www.esquire.co.za)
- Bethesda computing [www.bethesda.co.za](http://www.bethesda.co.za)
- ExizWorkgroup [www.axiz.co.za](http://www.axiz.co.za)
- Eset [www.eset.com](http://www.eset.com)
- Miro [www.miro.co.za](http://www.miro.co.za)
- Fatbudgie [www.fatbudgie.co.za](http://www.fatbudgie.co.za)
- [Teamviewer www.teamviewer.com](http://www.teamviewer.com)

#### 5. CONTACT US:

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